

Ways to save with amazon business

Help get your organization back to work with a one-stop shop that delivers



Selection



Convenience



Value



Visibility



Control

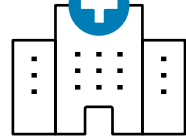
By using digital purchasing tools and features, organizations can **save time and money** while empowering employees to get what they need.

From Agribusiness to Transportation & Logistics, Startup to Enterprise, Public Sector to Commercial, there's a way to save

We serve more than **5 million businesses**¹ worldwide, including:



80+
on the Fortune 100.



92
of the largest
hospital systems.



90
of the 100 most populous
local governments.

Increased cash flow + Empowered employees + Faster delivery
= **Happy business partners**

Here are 5 ways to save with Amazon Business

1. Save on the price you pay for what you need across top categories

Find the best type of discount available from multiple Selling Partners. Between business-only pricing and Quantity Discounts, you can **save on over 53 million items**.

Breakroom
+2 million products
16% savings



Office supplies
+12 million products
9% savings



IT peripherals
+38 million products
2.2% savings



Janitorial & Sanitation
+1 million products
10% savings



MRO
+33 million products
4% savings

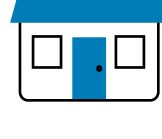


Savings and selection parity estimates are based on comparisons with same, similar, or alternate products and are not a guarantee of potential savings or selection.

2. Equip your teams wherever they work while maintaining visibility and control



In the office
PPE & workplace essentials
Cleaning & Sanitation
Safety
Breakroom



At home
Office supplies
IT peripherals
Office furniture



In the field
Specialty supplies for
Education and Healthcare
MRO

"Everyone is getting what they need, when they need it, and we're saving a lot of money and time."

- Kevin Jackson, Logistics Execution Manager, Mid-Continent Business Unit, Chevron

3. Manage how your organization purchases

Identify greater savings through reporting that helps you identify trends that can further cut costs.



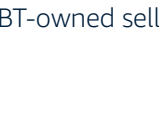
Establish **purchasing guidelines** and workflows for your account and use out-of-the box features to manage users and track spend.



Meet **diversity spend goals** by accessing hundreds of millions of products, including those from small, minority, woman, veteran, and LGBT-owned sellers.



Use **Account Authority** to help reduce rogue spend and enforce best practices across your organization.



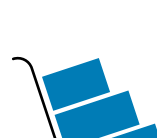
Enable **single sign-on (SSO)** capabilities to streamline user access and reduce risk.

4. Buy more, save more with easy wholesale purchasing

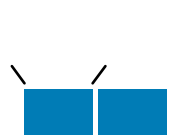
Up to 10% savings² with business-only prices



Case packs
Find case packs in the category you need that are ready to ship.



Quantity Discounts
Save on **+40 million products** with discounts starting at just two of the same item. Save more as you buy more.



Bulk supplies
Learn about spot buy orders and bulk buying solutions.

5. Discover more savings with business prime



Get **free one-day and same-day delivery** on eligible orders and unlimited two-day shipping on over **100 million items**.



Buy now and pay later with no upfront interest or fees. Get **45- or 60-day payment terms** with eligible membership plans upon approval.

Examine the potential ROI of Amazon Business with Business Prime

+\$130k

estimated savings over three years for organizations spending +\$1.2M with 110 purchasers.³

555%

potential ROI over three years.

3 months

average for total implementation and deployment time.

¹ We are counting the 5 million as active Amazon Business accounts (not users) and "active" means a customer has made a purchase in the last 12 months.

² Savings and selection parity estimates are based on comparisons with same, similar, or alternate products and are not a guarantee of potential savings or selection.

³ Based on a Forrester-developed composite organization built from data gathered from customer interviews to reflect the value that Amazon Business could have on an enterprise organization that uses Business Prime and spends \$1.2M yearly on Amazon Business with 110 purchasers.

How can we help you save?

Start saving.